

## **Market Research for Music Flower Pot**

|         |                               |  |  | _                               |  | <u>cscar cir r</u>  | or widsic   | <u> </u>         |                                    | Made By Onereach (2017 Aug. a                       | 8th)             |  |
|---------|-------------------------------|--|--|---------------------------------|--|---|---|------------------|------------------------------------|---|------------------|--|
|         | Items                         | Suppliers                                    | 1  |                                 |  | 2   |   |                  | 3                                  |   |                  |  |
|         | Company Name                  |  | ****   |                                 |  | ****  |   |                  | *****                              |   |                  |  |
|         |                               | Location ***                                 |  |                                 | ****   |   | *****   |                  |                                    | *****   |                  |  |
|         | Website ***                   |  |  | ****                            |  | ****  |   |                  | 非常专家的事物                            |   |                  |  |
| Company | c                             | Cantacts (+86) Richard (Mr.He): *******      |  |                                 |  | N   | Ms Deng: ******   |                  | Mr Nan: ******                     |   |                  |  |
| Infor   | Fact                          | ory Area (m²)                                |  | 450,                            | ,000   |   | 999,000   |                  |                                    | 50,000  |                  |  |
| mation  |                               | Workforce                                    |  | 4,000                           |  |   | 4,000   |                  |                                    | 600   |                  |  |
| 1       |                               | Establish                                    | 1987   |                                 |  |   |   | 2004             |                                    |   | 2005             |  |
|         | (In                           | IQC<br>coming Quality<br>Control)            |  |                                 | Will attached the Examin                               | ing Report(The compositi                                  | ition is Regenerated Cellulose in Examining Report,but will mention "Music Flower Pot") |                  |                                    |   |                  |  |
| 1       | Indepent Warehouse            |  |  | YES                             |  | YES   |   |                  | YES                                |   |                  |  |
|         | Department Equipped           |  | Spinning Factory, Fabric Factory, Further Processing Factory             |                                 |  | actory  | Spinning-Weaving-Dyeing-Finished product  |                  |                                    | Spinning-Weaving-Dyeing & Printing-Finished product |                  |  |
|         | P                             | roduct Name                                  | Bluetooth Pot  | Smart Flower Pot                | 230T Flower Pot  | 300T Flower Pot   | 300T Flower Pot   | 300T Flower Pot  | 240T Flower Pot                    | Music Flower Pot                                    | Music Flower Pot |  |
|         |                               | Composition                                  | 70% rayon from bamboo/30% cotton   |                                 | 100% Rayon from Bamboo                                 |   | 100% Rayon from Bamboo  |                  |                                    | 100% Rayon from Bamboo                              |                  |  |
|         |                               | Yarn Count 40                                |  | 60*60 173*120 4/1<br>sateen     | 60*60 173*120 4/1<br>sateen                            | 60X40 173X118 4/1   | 60*60 200*95 4/1  | 40*40 133*98 4/1 | 60*60 173*130 4/1                  | 60*60 180*90 4/1                                    |                  |  |
|         |                               | Width(cm)                                    | 210  |                                 | 140-295  |   | 290   |                  |                                    | 177-353   |                  |  |
| 1       | Technical                     |  | Knitted (cooper  | Knitted (cooperated factory)    |  | distributing type electric<br>capacity response technique |   | Mold forming     |                                    |   | Mold<br>forming  |  |
| Product | We                            | eight (GSM/m³)                               | 135  | 150                             | 135  | 135   | 130-135   | 110-115          | 130-135                            | 133   | 115              |  |
| Specifi |                               | Feature                                      | Compound with 0.015mm PU tier which can be waterproof,anti-bacteria ect. |                                 | Sweat absorbent, Anti-bacteria, Moisture<br>Absorption |   | Anti-bacteria, Moisture Absorbent   |                  |                                    | Anti-Bacteria,Sweat-Absorbent,Moisture Absorption   |                  |  |
| cation  | Usage Toys/ Gifs/Bluetooth Sp |  | stooth Speaker   |                                 | /Bluetooth   | Toys/Gifs/Bluetooh<br>Speaker                             |   |                  | Toys/ Gifs/Bluetooth<br>Speaker    |   |                  |  |
|         |                               | ice Changed in<br>different<br>or(USD/meter) | Toys Gils Blue   | •                               | Speaker rice will plus 0.5                             |   | Deeper color,Price will plus 0.15   |                  |                                    | Deeper color,Price will plus 0.16                   |                  |  |
|         | Water Shrinkage Never         |  | ever   | Bothe longitude and latitude:5% |  | Bothe longitude and latitude: 2%-7%                       |   |                  | Bothe longitude and latitude:2%-7% |   |                  |  |
|         | USI                           | Price<br>D/(meter or pcs)                    | 2.36   | 2.48                            | 2.3-3.65   | 2.7-4.17  | 4.85  | 4.70             | 4.28                               | 3.52-3.85   | 3.14-3.44        |  |
|         |                               | Package                                      | Half folded and rolled in a paper tube with plastic bag outside          |                                 | Rolled package + PE                                    |   | Rolled package + PE   |                  |                                    | Rolled package + PE                                 |                  |  |
| OEM     | OEM                           |  |  |                                 | TES  |   | YES   |                  |                                    | YES   |                  |  |
|         |                               | MOQ(m²)                                      | 2,000  |                                 | 5,000  |   | 3,000/color   |                  |                                    | 3,000/color   |                  |  |



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|---------|---|----------------------------------|--|----------------------------|---|---|--|--|-----------|-------|--------|
|         |   | Made By Onereach (2017 Aug. 8th) |  |                            |   |   |  |  |           |       |        |
|         | Items Suppliers                                   |                                  | 4  |                            |   | 5   |  |  | 6         |       |        |
| Company | Company Name                                      |                                  | *****  |                            |   | ****  |  |  |           |       |        |
|         | Location  |                                  | *****  |                            |   | *****   |  |  |           |       |        |
|         | Website   |                                  | ******   |                            |   | *****   |  |  |           |       |        |
|         | Cantacts (+86)                                    |                                  | Mr Sui: ******   |                            |   | Mr Song: ******                               |  |  |           |       |        |
| Infor   | Factory Area (m²)                                 |                                  | 3,340,000  |                            | 121,000 2,001,000   |   |  | 50,000   |           |       |        |
| mation  | Workforce   |                                  | 2000   |                            | 1162  |   | 17000  | 280  |           |       |        |
|         | Establish   |                                  | 2001   |                            | 2003  |   | 1986   | 1986   |           |       |        |
|         | IQC (Incoming Quality Control)                    |                                  |  | ached the Examining Report |   |   |  |  |           |       |        |
|         | Indepent Warehouse                                |                                  | YES  |                            |   | YES   |  |  |           |       |        |
|         | Department Equipped                               | Cninnin                          | g-Weaving-Dyeing-Finished  | product                    | Sninni  | Dyeing, Finished product                      |  |  |           |       |        |
|         | Product Name                                      | 250T Music Flower Pot            | 300T Music Flower Pot  | 300T Music Flower Pot      | 250T Music<br>Flower Pot  | 300T Music Flower Pot                         | Further Processing Factory  Music Flower Pot |  | Music Flo | •     |        |
|         | Composition                                       | 100% Rayon from Bamboo           |  |                            | 100% Rayo   | n from Bamboo                                 | 100% Rayon from Bamboo                       | 100% Rayon from Bamboo For Towel   |           |       |        |
|         | Yarn Count  | 40*40 133*100 3/1                | 60*40 173*120 sttin  | 60*60 200*90 sttin         | 40S*40S 140*100   | 60S*40S 173*107                               | 12.5S/1                                      | 32   | 32        | 32    | 32     |
|         | Width(cm)   | 280                              |  |                            | 278-323.8 70-240  |   |  | 25*25  | 30*34     | 30*36 | 70*140 |
|         | Technical   | Mold forming                     |  | Mold form Mold forming     |   |   |  | Mold for   | rming     |       |        |
| Product | Weight (GSM/m²)                                   | 140 140 110                      |  | 110                        | 150 437   |   |  | 512 490 520 470  |           |       |        |
| Specifi | Feature   |                                  | Anti-Bacteria,Kill Germs   |                            | Soft,Anti-Bacteria,Moisture Absorption.Eco-<br>Friendly Soft,good water-absorbing quality.<br>Shortcoming:easy to take away the<br>yarn,high cost |   |  | Soft,good water-absorbing quality,<br>The main part of Bamboo fiber is Towel |           |       |        |
| cation  | Usage   |                                  | Toys/ Gifs/Bluetooth<br>Speaker                                    |                            | Toys/ Gifs/Bluetooth Speaker Speaker  |   |  | Toys/ Gifs/Bluetooth Speaker   |           |       |        |
|         | Price Changed in<br>different<br>color(USD/meter) |                                  | eeper color,Price will plus 0.2<br>ghter color,Price will plus 0.1 |                            | Never change Deeper color,Price will plus 0.3   |   |  | Deeper color,Price will plus 0.2   |           |       |        |
|         | Water Shrinkage                                   | В                                | othe longitude and latitude:79                                     | %                          | Longitude:10% Latitude:8% Longitude:8% Latitude:5%  |   | Bothe longitude and latitude:2%-4%           |  |           |       |        |
|         | Price<br>USD/(meter or pcs)                       | 4.45                             | 4.85   | 4.30                       | 3   | 3.9-4.2                                       | 1  | 0.30   | 0.43      | 0.86  | 3.89   |
|         | Package   |                                  | Rolled package + PE  |                            | Rolled package + PE   |   |  | Rolled package + PE  |           |       |        |
| OEM     | OEM   |                                  | YES  |                            | YES   |   |  | YES  |           |       |        |
| OEM     | MOQ(m³)   |                                  | 3,000/color  |                            |   | 3,000/color 2,000/color 1,000/color 200/color |  |  |           |       |        |



## **Market Research for Music Flower Pot**

|         |   |                          | <u>let Nescai cii</u>   | TOT MUSIC I                                    | Made By Onereach (D  | December 8th)  |  |
|---------|---|--------------------------|---|--|--|--|--|
|         | Items Suppliers                                   |                          | 7   |  |  | 8  |  |
|         | Company Name                                      |                          | *****   |  | *****  |  |  |
|         | Location  |                          | *****   |  |  |  |  |
|         | Website   |                          | ******  | ****   |  |  |  |
| ompany  | Cantacts (+86)                                    |                          | Mr Liu: ******  |  |  |  |  |
| Infor   | Factory Area (m³)                                 |                          | 10,000  | 30,000   |  |  |  |
| nation  | Workforce   |                          |   | 2  | 290  |  |  |
|         | Establish   |                          | 2000  | 1998   |  |  |  |
|         | IQC<br>(Incoming Quality<br>Control)              | Will attached            | the Examining Report(The compo  | n Examining Report,but will mention " Mu       | sic Flower Pot ")  |  |  |
|         | Indepent Warehouse                                |                          | YES   | YES  |  |  |  |
|         | Department Equipped                               |                          | Fabric Factory  | Spinning,Finished product                      |  |  |  |
|         | Product Name                                      | Music Flower Pot I       | Music Flower Pot II   | Music Flower Pot III                           | Music Flower Pot   | Thin Music Flower Pot  |  |
|         | Composition                                       | 100% Rayon from Bamboo   | 70% Rayon from Bamboo/<br>30% Cotton                                      | 40% Rayon from Bamboo/<br>60% Cotton           | Regenerated Cellulose 77.2%,<br>Polyester Fiber 20.2%,<br>Spandex 2.6% | Regenerated Cellulose 72.2%,<br>Polyester Fiber 25.6%,<br>Spandex 2.2% |  |
|         | Yarn Count  | 21*21 58*48              | 32*32 94*68   | 40*40 120*84                                   | 32S bamboo/2+ 4075 Polyester   | 32SBamboo/1+ 2050 Polyester  |  |
|         | Width(cm)   | 146                      | 146   | 146  |  | 1  |  |
|         | Technical   | Mold forming             | Mold forming  | Mold forming                                   | Mold   |  |  |
| roduct  | Weight (GSM/m²)                                   | 120                      | 128 120   |  | 50-60  |  |  |
| Specifi | Feature   | Anti-bacteria, Quick Dry | Soft,Breathable   | Breathable, Moisture Absorption, Anti-Bacteria |  |  |  |
| cation  | Usage   |                          | Toys/Gifs/Bluetooth<br>Speaker  | Gifts  |  |  |  |
|         | Price Changed in<br>different<br>color(USD/meter) |                          | Deeper color,Price will plus 0.37,<br>Lighter color,Price will plus 0.27. | Never change                                   |  |  |  |
|         | Water Shrinkage                                   | Е                        | Sothe longitude and latitude: <3%   | /  | /  |  |  |
|         | Price<br>USD/(meter or pcs)                       | 1.75 1.93                |   | 2.04   | According to co  | ustomers' design   |  |
|         | Package   |                          | Rolled package + PE   | Individual polybag                             |  |  |  |
| OEM.    | OEM   |                          | YES   | YES  |  |  |  |
| OEM     | MOQ(m³)   |                          | 1,000/color, total 3,000  |  | 2,000/color  |  |  |